



Javits Center

RCN Business provides a secure and reliable network solution for the Jacob K. Javits Center in New York City, one of the busiest convention facilities in the United States.

About The Javits Center

With 840,000 square feet of flexible exhibition space occupying six city blocks, the Javits Center is Known as the Marketplace for the World®. Located in New York City's West Side neighborhood, the facility recently underwent a five-year, \$460 million renovation. The Javits Center attracts 35,000 companies/exhibitors every year, helping to drive the economies of both New York State and New York City.

The Challenge

Working with channel partner, ZLH Enterprises, RCN Business was tasked to design a secure redundant network for both Internet and voice services at the Javits Center, augmenting their existing solution.

The Solution

After carefully considering the Javits Center's requirements, RCN designed a secure backup solution consisting of multiple components.

- Dedicated Internet Access
- RCN comes in with other provider from one location, and as sole provider at second location
- Voice solutions, including SIP phone trunks
- Dual carrier, dual entry network
- RCN quickly had a solution up and running
- Engineering staff was present and available to address any issues that arose

Results

RCN worked in concert with ZLH Enterprises to provide a reliable, fiber-rich network that spans all networks and delivers a scalable solution. Since installation, the Javits Center has expressed complete satisfaction due to:

- Outside-of-the-box thinking from both engineering and sales staff
- A flexible and robust solution
- Provided a second point of entry diverse from other providers
- RCN was helpful in establishing connection amongst all carriers
- Secure and redundant service
- Met stringent requirements of customer

RCN's solution further solidifies the Javits Center as a leader in Internet and telephony connectivity among convention centers nationwide.

The RCN Advantage

- Rapid provisioning and deployment times
- Reliable, fiber-rich network
- Willingness to build out network to provide a full solution
- Dedicated, high-performing team that provides 24x7 support
- Above-and-beyond approach that presents new service options based on marketplace alternatives
- Centralized billing, provisioning and network planning
- Metro Ethernet Forum Carrier Ethernet 2.0 certification (MEF CE 2.0)

"Both the RCN engineering department and the sales staff provided what the Javits Center required and managed the needs of the facility with exceptional professionalism. They were asked to think outside the box, and they have done just that to provide a flexible and robust solution."

- ZINA HASSEL,
CEO OF ZLH ENTERPRISES

